Coming Up with Good Reasons

Follow these steps to find persuasive reasons:

1. Refer back to your pathway planner and your current “to do” list. Think of something you could ask someone to do to help you.
2. List all the reasons this request could help you.
3. List all of the reasons your request might benefit your listener. If your request will only benefit you, what can you trade that will benefit the listener?
4. Prioritize your reasons according to the listener’s values or interests. Number each reason in order of importance.

My request:

Reasons: