

Coming Up with Good Reasons

Follow these steps to find persuasive reasons:

- 1. Refer back to your pathway planner and your current “to do” list. Think of something you could ask someone to do to help you.**
- 2. List all the reasons this request could help you.**
- 3. List all of the reasons your request might benefit your listener. If your request will only benefit you, what can you trade that will benefit the listener?**
- 4. Prioritize your reasons according to the listener’s values or interests. Number each reason in order of importance.**

My request:

Reasons: